



Free SBA Small Business Learning Center

By Caron Beesley

Starting or growing a business? Owning a small business can be a fulfilling endeavor, but as you probably already know or are just finding out—it requires that you wear many hats. This, of course, leaves you with little time to take a deep dive into the many aspects of starting and growing a business. Instead, many business owners turn to search engines for answers when questions come up.

But what if you had access to a small business classroom that provided informed, accurate, and always-available access to the advice and guidance you need?

Welcome to the SBA Small Business Learning Center, which you can find here: <https://www.sba.gov/tools/sba-learning-center/search/training>

Online Training for Small Business Owners
 Launched in late 2012, the SBA Small Business Learning Center is an online portal that hosts a variety of self-paced online training courses,

quick videos, web chats, and more to help small business owners explore and learn about the many aspects of business ownership.

Content is filtered by topic, so no matter the stage of your business, or the kind of insight you need, you can quickly get answers.

For example, if you're wondering how SBA loan programs work or just need a primer in accounting or small business taxes, check out the self-paced online financing courses and short videos. Or explore tips from the pros in the archived SBA web chats.

Other topics covered include starting a business as a young entrepreneur, an introduction to franchising, taking your business global with exporting, marketing 101, selling to the United States government, and much more.

Get More Help Offline

And if you can't find the training or advice that you need, use the "Get Local Assistance" interactive map to find one of many small business counseling, assistance, and mentoring organizations in your community.



Browse around and let us know what you think about the SBA Small Business Learning Center!

Caron Beesley is a small business owner, a writer, and marketing communications consultant who works with the SBA.gov team.

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Sub-Bid Requests

Railroad Construction Company, Inc.
 Contractors - Engineers

NYCT Furnishing and Installing Flood Protection Devices
 Contract A-37612
 at Various NYCT Facilities in the Borough of Manhattan

Railroad Construction Company, Inc. is preparing a bid proposal for NYCT to furnish and install various flood resistant doors, conduits and duct seals at critical rooms and manholes, stop logs/removable flood barriers and deployable flood protection devices at eight locations in the borough of Manhattan.

Bid Date: April 12, 2016 **DBE Participation Goal: 17%**

Railroad Construction Company, Inc. is seeking vendors, suppliers and subcontractors in the following categories:

- Aluminum Work
- Concrete & Concrete Reinforcement
- CPM Scheduling
- Drain and Vent Covers
- Electrical
- Fillers, Gaskets, Sealants and Caulking
- Fire Stopping
- Flood Related Specialty Items
- Glass and Glazing
- Grouts
- Hand Rails
- Hardware
- Hazardous Material Removals
- Maintenance and Protection of Traffic
- Masonry
- Material Testing
- Misc. Metals
- Office Supplies
- Painting
- Progress Photos
- Rodent Control
- Security/Communications
- Tile - Ceramic, Granite, Mosaic
- Tile Cleaning
- Trucking
- Watertight Doors
- Watertight Marine Doors

For more information please contact Dale Errico at 973-413-1832 or DaleE@rcmail.net.
 Railroad Construction Company, Inc. is an EEO/AA Employer.

SKANSKA
 SKANSKA USA CIVIL

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE AND SDVOB SUBCONTRACTORS/VENDORS

Moynihan Phase II Project
 Moynihan Station Development Corporation, New York
 Bid Date: April 22, 2016

Description of project:
 Rehab and develop the existing Farley Post Office and Annex Building into what will become in part the new Empire Station. This will include a new Train Hall with retail, commercial, and private development spaces. The total amount of space which will be developed is approximately 1.3M GSF. All new aspects of civil, structural, architectural, mechanical, electrical, plumbing, elevators, and escalators will be incorporated. Demolition is required for existing structural and architectural elements, along with removal of asbestos, lead paint, mercury bulbs, and ballast. Historic restoration of the entire exterior of the Farley Building and Annex is included.

Many subcontracting opportunities are available. Please reach out to us with your company specialty!

Skanska Outreach Coordinator
 Julia.Omanoff@skanska.com

Railroad Construction Company, Inc.
 Contractors - Engineers

LIRR - PN - TU - Jamaica Capacity Improvements Phase I
 Contract #6185

Joint venture partners Railroad Construction Co. and Citnalta Construction Corp. are bidding this Long Island Railroad project consisting of various improvements to the Jamaica Station. Work will include a full platform replacement and substructure rehabilitation, installation of elevators, escalators and street-to-platform aluminum stairs, construction of platform level waiting rooms, translucent canopy roof system and drainage, installation of lighted signage and upgraded electrical service.

Bid Date: April 29, 2016 **DBE Participation Goal: 17%**

We invite all DBE's to contact us at 973-413-1832.

Railroad / Citnalta - A Joint Venture is seeking subcontractors in the following categories:

- Acoustical Insulation
- Abatement
- Aggregates
- Architectural Finishes
- CCTV System
- Construction Materials
- Construction Photography
- Contaminated Waste Disposal
- Demolition
- Doors & Hardware
- Electrical
- Engineering
- Environmental Consulting
- Escalator / Elevator
- Fencing
- Fire Suppression / Extinguishers
- Glass / Glazing / Storefront
- HWC
- Infrastructure
- Janitorial Services
- Lath & Plaster
- Lowvoltage
- Masonry
- Materials Testing & Inspection
- Metal Wall Panels
- Office Facilities & Supplies
- Painting & Coating
- Pest Control
- Precast Concrete
- Railings
- Restoration
- Roofing
- Sealants / Waterproofing
- Shotcrete
- Site Security
- Structural Concrete & Reinforcement
- Structural Steel & Misc. Metals
- Survey
- Tile / Terrazzo
- Toilet Accessories
- Track
- Traffic Control
- Trucking
- Utilities
- Welding

For more information please contact Dale Errico at 973-413-1832 or DaleE@rcmail.net
 Catherine Best at 973-413-1911 or CatherineB@rcmail.net
 Railroad Construction Company, Inc. is an EEO/AA Employer

Kiewit - Weeks - Massman

KWM
 Goethals Bridge Replacement

GOETHALS BRIDGE CONSTRUCTION DBE OPPORTUNITIES

The Goethals Bridge Replacement Project is a design-build project for the Port Authority of New York & New Jersey. The project will replace the existing Goethals Bridge which spans the Arthur Kill on I-278 connecting Elizabeth, New Jersey, and Staten Island, New York. To find out more information about the Project or the Prime Contractor, and to fill out a Contractor's Questionnaire, please visit www.goethals-kwm.com and click on the Partnering tab or call 908-409-4400.

PARTNERING OPPORTUNITIES

- Shear Stud Installation
- Miscellaneous Metals Fabrication/ Supplier
- Concrete, Curb, and Gutter Flatwork
- Carpenter Form Fabrication
- Air Monitoring
- Horizontal Drilling
- Anti-Climb Fence on New Bridge Shared Use Path
- Sandblasting Services
- Rail Bridge Track Work
- Abatement (PCB, Lead Based Paint, Asbestos)
- Deck Grooving
- Miscellaneous Electrical

MWDBE BONDING, LINES OF CREDIT, AND INSURANCE ASSISTANCE

For assistance in obtaining bonds, lines of credit, and/or insurance for this project, please visit our website or contact KWMdivcontracting@kwmnjv.com for more information.

Project Office: 137 Bayway Avenue • Elizabeth, NJ 07202 • KWMdivcontracting@kwmnjv.com • 908-409-4400
 Kiewit-Weeks-Massman, AJV is an Equal Opportunity Employer

Kennedy Valve in Elmira, New York is seeking a **WBE/MBE freight service provider** to transport iron gate valves from home warehouse to California destinations.

If you are a **certified WBE/MBE freight service provider** and interested in this business, please call **607-873-9402**.

SBE's targeted distribution reaches DBE, SBE, DVBE, MBE, WBE, LBE, and OBE firms that match the trades and goods you need.

www.sbenortheast.com • 800-800-8534

TAPPAN ZEE CONSTRUCTORS, LLC
 An Equal Opportunity Employer / Contractor

Is seeking DBE firms for Subcontract Opportunities on the **NEW NY BRIDGE PROJECT**
 OWNER: NEW YORK STATE THRUWAY AUTHORITY
 Located in Westchester & Rockland Counties, New York

Subcontract opportunities are primarily available for construction firms, however several support service opportunities also exist.

All interested firms, including DBEs, must register with TZC through the following website to be considered:
www.TappanZeeConstructors.com

TZC Vendor Database
 All registered vendors will be added to the **TZC Vendor Database**, which TZC uses to seek DBE firms for every Subcontract Opportunity.

Technical Review Meetings
 Will be held by TZC with DBE firms as needed on key scopes of work where TZC will be seeking pricing from the subcontractor community. Technical Review Meetings are designed to help DBEs prepare for upcoming contract opportunities by providing summary level information on scope requirements and to address any questions. All DBEs are encouraged to register with TZC at www.TappanZeeConstructors.com to receive information on how to participate in future Technical Review Meetings.

Bonding, Lines of Credit, Insurance Support Services
 TZC is willing to assist all DBE subcontractors and suppliers in obtaining access to bonds, lines of credit, and insurance. Please email your request for assistance to DBETeam@TZC-LLC.com.

Main Project Office: **555 White Plains Road, Suite 400 • Tarrytown, NY 10591**